## METRO PORTS APPOINTS NEW VP BUSINESS DEVELOPMENT

**Brent Mahana** has accepted the position of Metro Ports vice president – business development, with a special emphasis on growth in the U.S. Gulf Region.

Mahana joined the Metro Ports organization on Nov. 16 and will have nationwide responsibility for business development, acquisitions and development of strategic alliances with Metro's stakeholders. Mahana's strong background in the U.S. Gulf Region will allow Metro Ports to continue its growth in the U.S. Gulf markets through the development of stevedoring, logistics and general cargo operations.

Mahana brings more than 20 years of experience in various business development and logistics positions with several high-profile companies, including director of sales and marketing for Consolidated Terminals and Logistics Co. and Cooper/Consolidated; vice president of sales and marketing for Grillot Land & Marine, LLC; and general sales manager for The Ohio River Co. Also, he has served as chief mate and port captain for Dixie Offshore Transportation Co.

Mahana is a graduate of the Maine Maritime Academy, earning a Bachelor of Science degree in Nautical Science. Brent continued his education at the Harvard Business School in marketing and the Wharton Executive Education program in marketing.

**About Metro Ports: Metropolitan Stevedore Co.** was established in 1923 in Southern California with business roots dating back to the 1850s Gold Rush era through its original San Francisco parent corporation, California Stevedore and Ballast Co. Through the years, Metropolitan Stevedore Co. became known as Metro so in 2008 the decision was made to use **Metro Ports** as the new brand for the various key operating companies of Wilmington, Calif.-based Nautilus International Holding Corp. Those key companies included Metropolitan Stevedore Co., Southeast Crescent Shipping Co., Suderman Contracting Stevedores, Inc., Southeast Maritime Services LLC (which holds the Savannah International Terminal), and Cape Fear Bulk LLC.

Nautilus International Holding Corp, headquartered in Wilmington, Calif., maintains oversight of various subsidiary companies concentrating in stevedoring, terminal operations, agency, logistics and risk management. The companies of Nautilus International Holding Corp. excel in providing outstanding services to various market segments. These subsidiaries include Metro Ports, a contract stevedoring and marine terminal operator specializing in dry and wet bulk materials, break-bulk cargoes, forest products, wind energy, and a variety of other marine cargoes; Metro Cruise Services LLC and Metro Shore Services LLC, which jointly provide a full suite of services to the passenger cruise industry; and Metro Risk Management LLC, which specializes in claims administration and other risk management services. For more information, please visit www.metroports.com, www.metrocruiseservices.com, and www.nautilusintl.com.

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